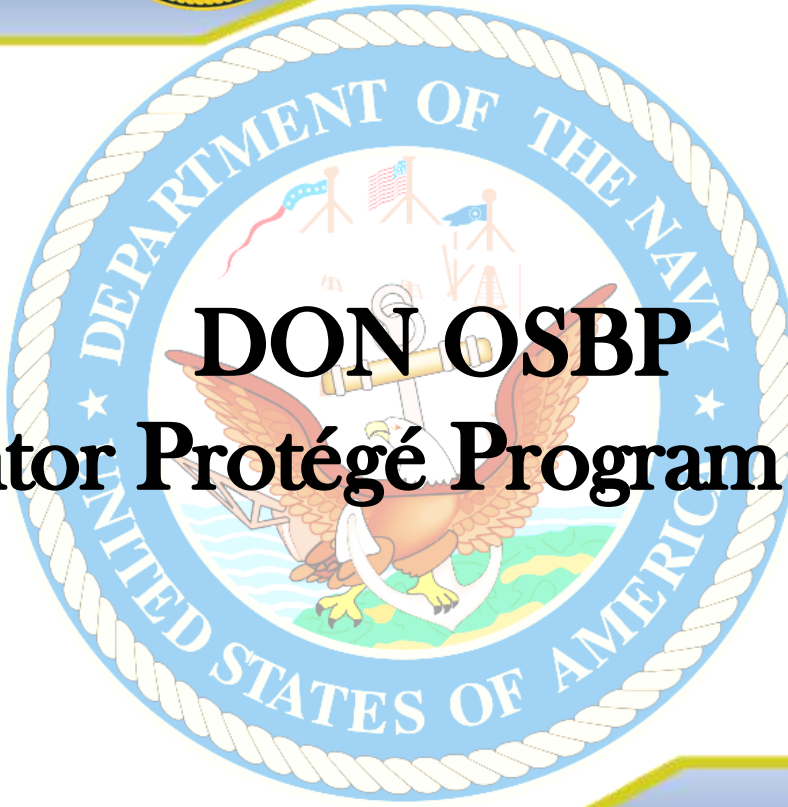




# Department of the Navy Office of Small Business Programs



## **DON OSBP Mentor Protégé Program (MPP)**

Briefer: Ms. Mercedes Thurston  
DON OSBP Mentor Protégé  
Program Manager

“Small Business...  
*The First Option*”

# MPP

## How To Participate

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### Mentor Application

- Mentor applicant submits application package for DoD for review and approval
- Upon approval applicant may submit an agreement proposal for review

### Mentor Aligns With Protege

- The DON does not release a solicitation or BAA; the process is initiated by the mentor and the mentor's selection of a protégé

### Identify MBC

- The mentor identifies a major buying command (MBC) for sponsorship. The mentor provides a white paper or other initial documentation identifying the proposed agreement to the MBC and customer supported

### Introductory Briefing

- In an introductory briefing, stakeholders reach a tentative agreement and sponsorship is solidified

### Agreement Submission

- Mentor works with protégé to finalize proposal submission
- A formal MPA is submitted to the DON OSBP for approval through the MBC small business office for review and endorsement

### MPP Contract Process Begins

- Once the MPA is approved, funds will be submitted to the COE and a stand alone contract will be issues to the mentor



*Note: A detailed flow and description of the process can be found in the [DON MPP Guidebook](#).*



# Challenges/Capabilities Gap

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- Cyber readiness
- Enhanced architecture integration
- Multi-Mission Signal Processor Virtualization
- Human Machine Interface (HMI) Device Design and Manufacturing
- Reverse engineering/technical data package development
- Obsolescence Management
- Unmanned robotic maintenance and repair



# Major Buying Command (MBC)

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### Major Buying Command (MBC):

- A Navy or Marine Corps contracting activity that is responsible for specific duties to support the warfighter and their families.
- The MBC is also the contracting activity that will purchase your product and services. There are 10 MBCs in the DON, which also includes two Marine Corps commands.
- Each command has identified challenges/capability gaps within the organization that Small Business can fill.
- A small business professional within each command can help review opportunities for your product/services using the Long-Range Acquisition Estimates that are unique to each command.



# Contact Information

## Department of the Navy Office of Small Business Programs

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*Checkout DON's MPP Webpage*

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