



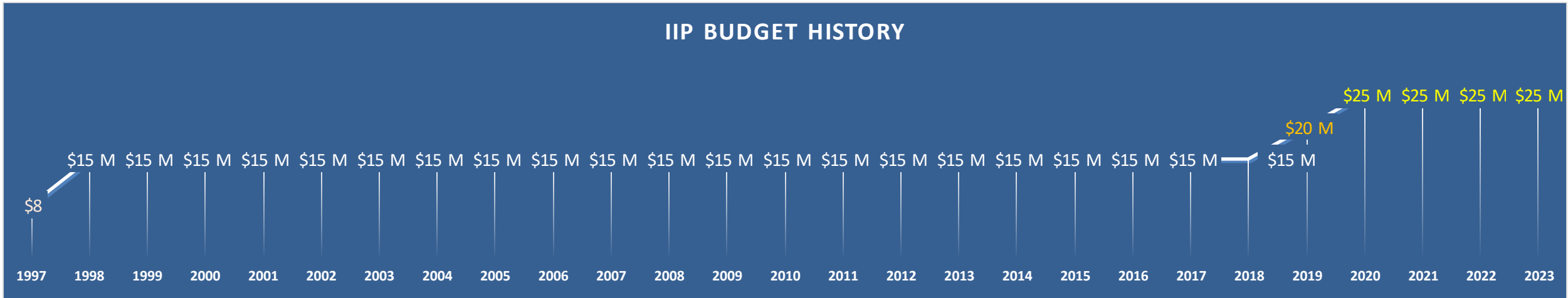
Department of Defense
Office of Small Business Programs
Indian Incentive Program

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Associate Director, IIP PM

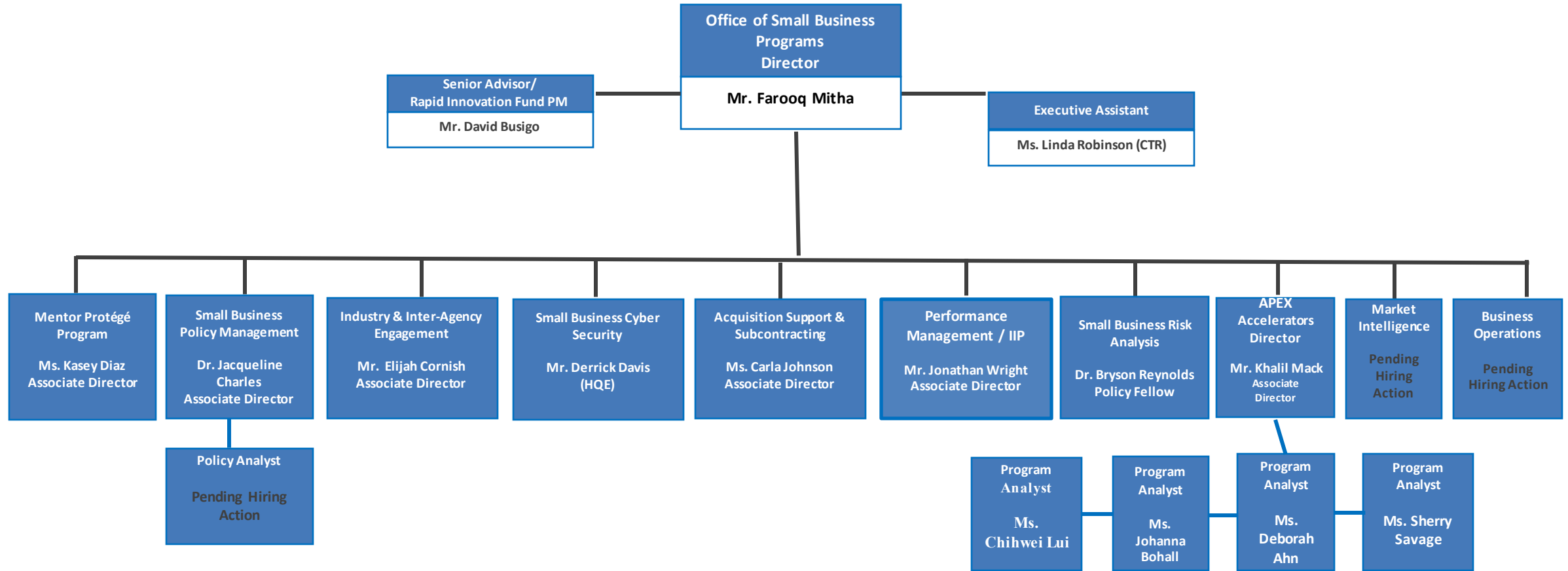
Indian Incentive Program



- **Native Americans** have a long history of patriotically contributing to the Defense Industrial Base. In an effort to boost Native American economic development, Congress has authorized Federal contracting agencies to “encourage” the use of Native American owned subcontractors. One viable example of this is the Department of Defense (DoD), Indian Incentive Program (IIP).
- **The DoD IIP**, which was established in 1997 and is managed by the DoD Office of Small Business Programs (OSBP), is a congressionally authorized program that encourages federal defense contractors to use Native-owned subcontractors by offering prime contractors with contracts of \$500,000 or more a 5% rebate on subcontracted work completed by Indian Organizations, Indian-Owned Economic Enterprises, Alaska Native corporations, and Native Hawaiian Small Businesses.
- **IIP FY 23 annual budget of \$25M.**



OSD Office of Small Business Programs (OSBP)

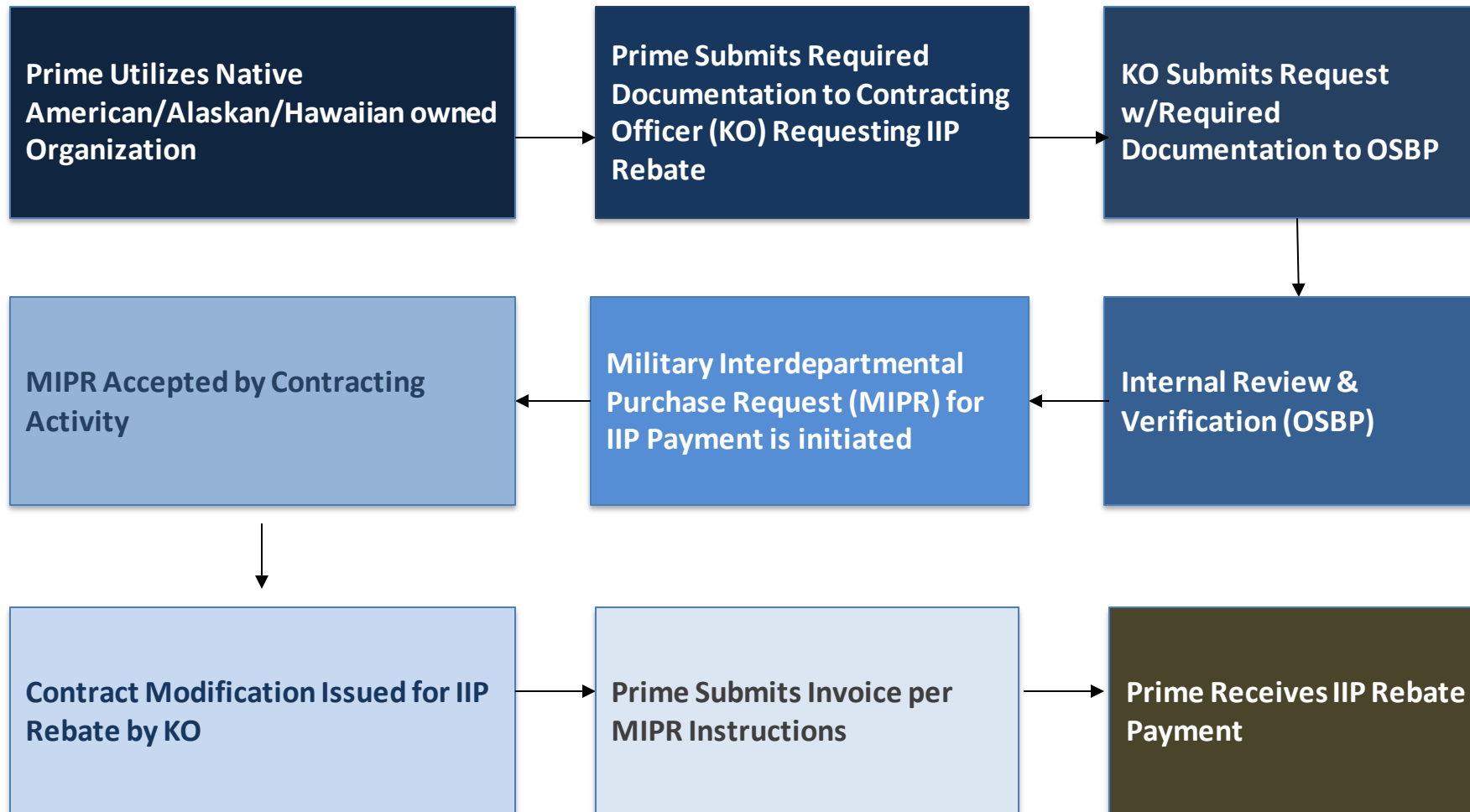


Indian Incentive Program



- **Governing Legislation: Section 504 of the Indian Financing Act of 1974 (25 U.S.C. 1544)**
- **Description:** A congressionally-sponsored program that provides a 5% rebate to a Prime Contractor on the total amount subcontracted to an Indian-Owned Economic Enterprise or Indian Organization, in accordance with **DFARS Clause 252.226-7001**
- **Federally Recognized Tribal Enrollment:**
 - Native American: The subcontractor or supplier must be owned by a federally recognized tribe or a member of a federally recognized tribe.
 - Native Alaskan: The subcontractor or supplier must be owned by a "native", "native village" or "native group" as defined by the Alaskan Native Claims Settlement Act.
 - Native Hawaiian: The owner of the Native Hawaiian-Owned subcontractor or supplier must be a recognized Native Hawaiian as defined by 23 USC 4221 (9).
- Two primary requirements that must be met to participate in the Indian Incentive Program:
 - Must be a member of any Indian tribe, band, group, pueblo, or community that is recognized by the Federal Government as eligible for services from the Bureau of Indian Affairs (BIA) in accordance with 25 U.S.C. 1452(c);
 - Indian ownership of the subcontractor or supplier cannot constitute less than 51% of the enterprise. (DFARS 252.226-7001)

IIP Rebate Process



Rebates by the Numbers

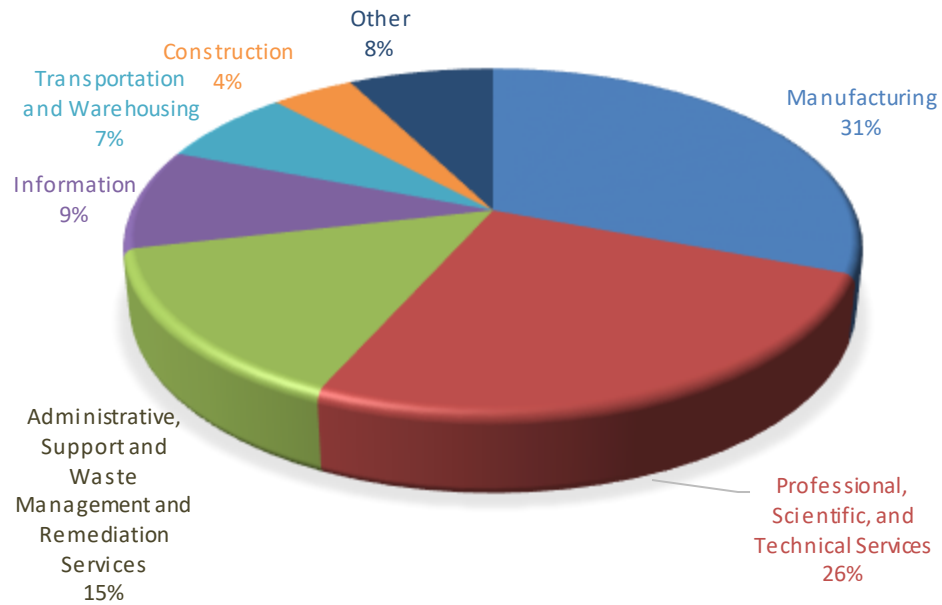


	# of Rebates	Funds	Leverages
FY 2015	125	\$15.0M	\$300.0M
FY 2016	83	\$15.0M	\$300.0M
FY 2017	82	\$15.0M	\$300.0M
FY 2018	123	\$20.0M	\$400.0M
FY 2019	158	\$25.0M	\$500.0M
FY 2020	160	\$25.0M	\$500.0M
FY 2021	105	\$25.0M	\$500.0M
FY 2022	133	\$25.0M	\$500.0M
Total	969	\$165.0M	\$3.3B

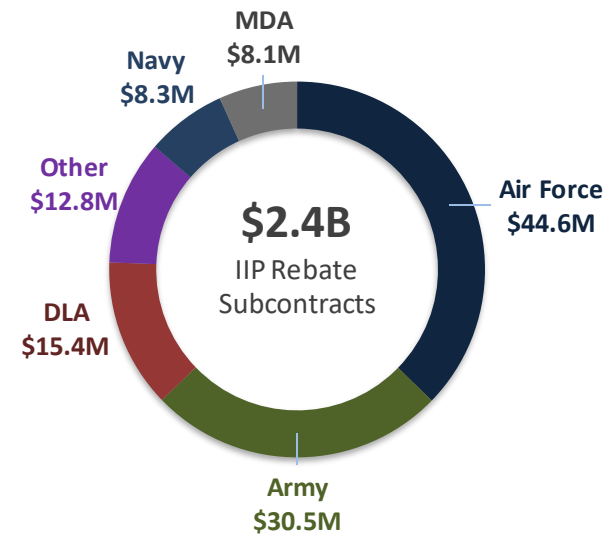
IIP Return on Investment



IIP Industry Information FY18-FY22

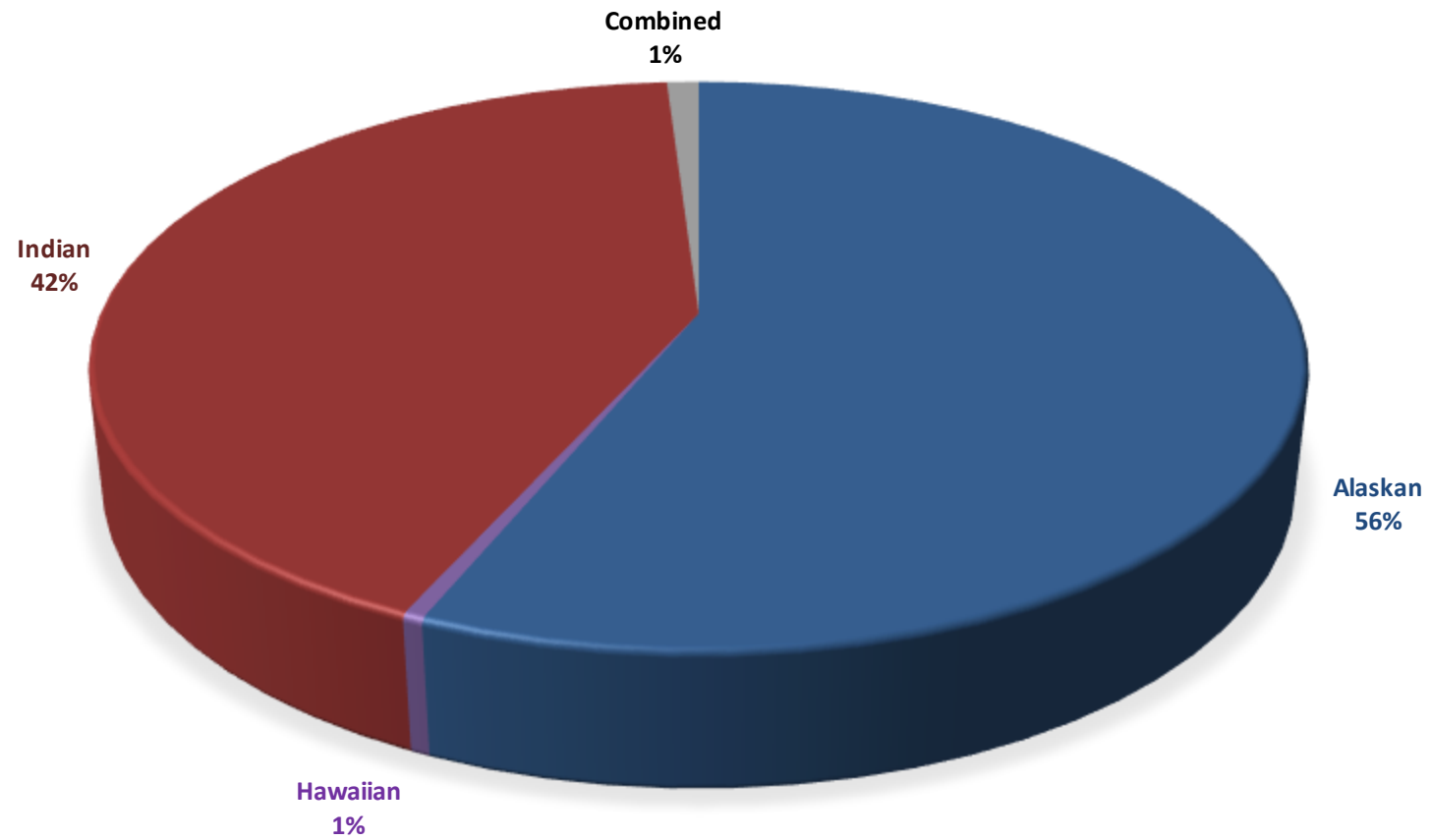


FY18-FY22 Funded Rebates



IIP rebates funded total \$165M+ since FY15, leverage more than \$3.3B in subcontract performance by Native-owned firms.

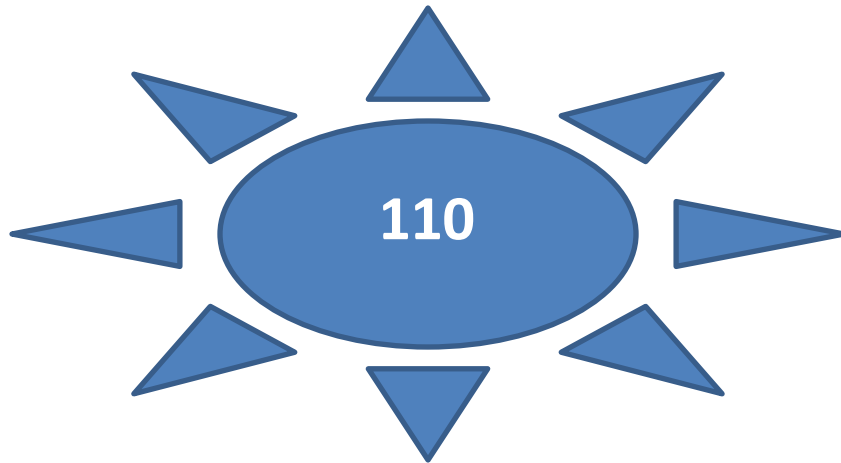
IIP Participation by Native Subcontractors



Top IIP Participants FY18-FY22



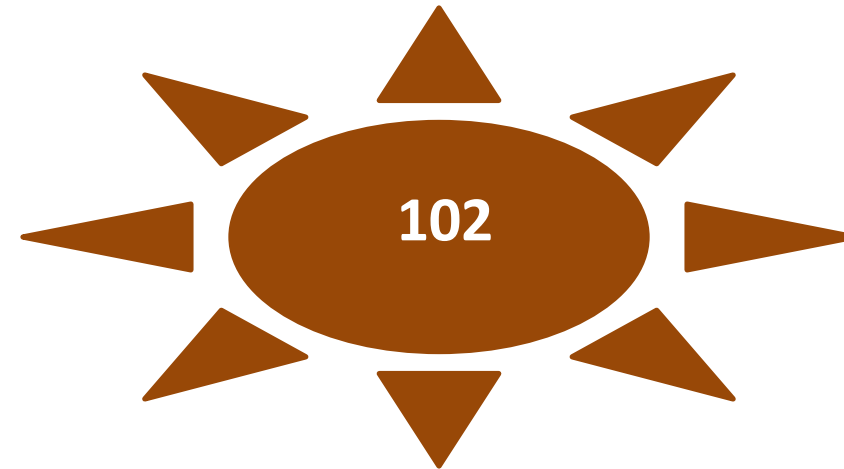
DoD Primes



Top Five Participants

- Lockheed Martin Corp
- ANHAM FZCO, LLC
- CymSTAR, LLC
- US Foods
- BAE Systems

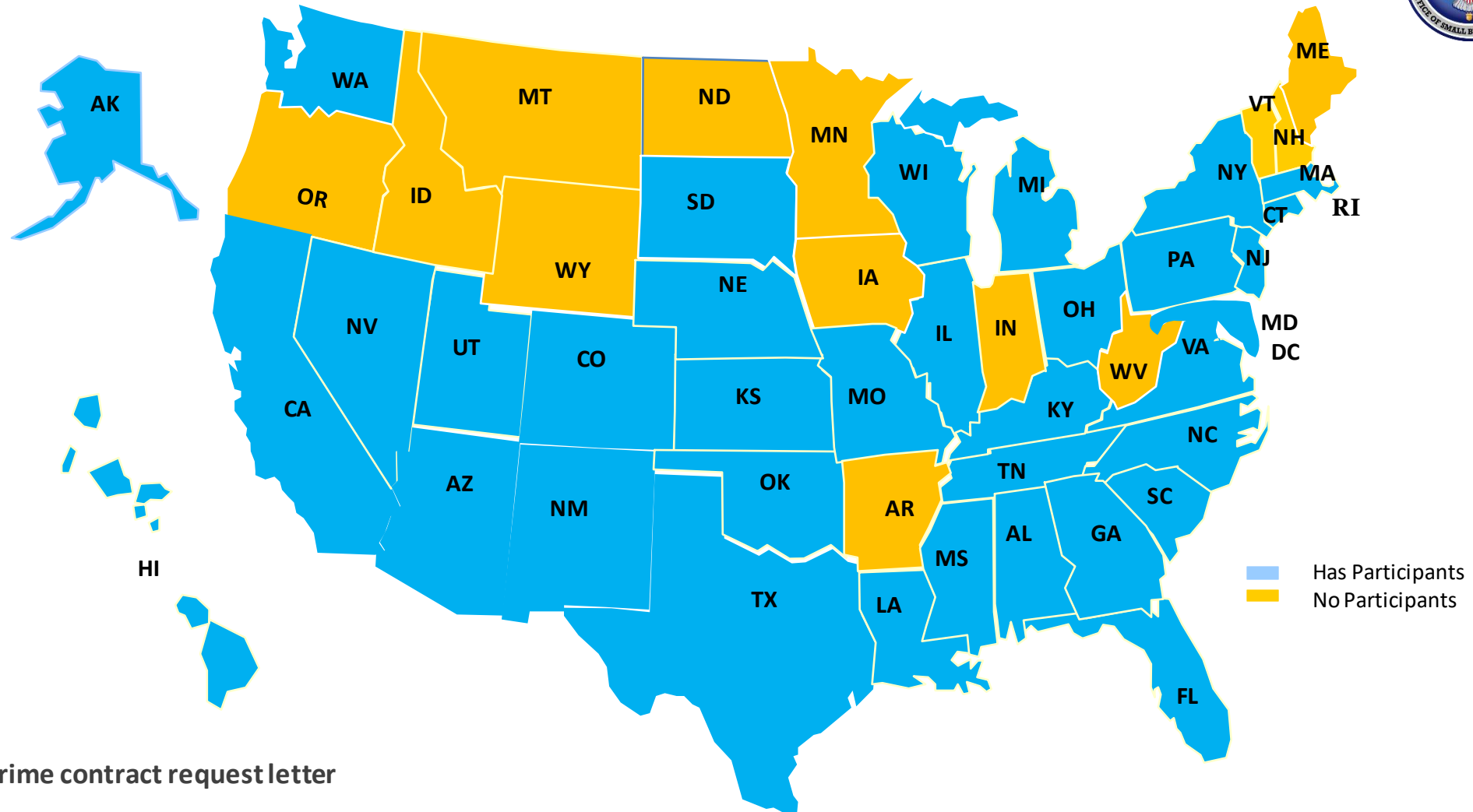
DoD Native Subcontractors



Top Five Participants

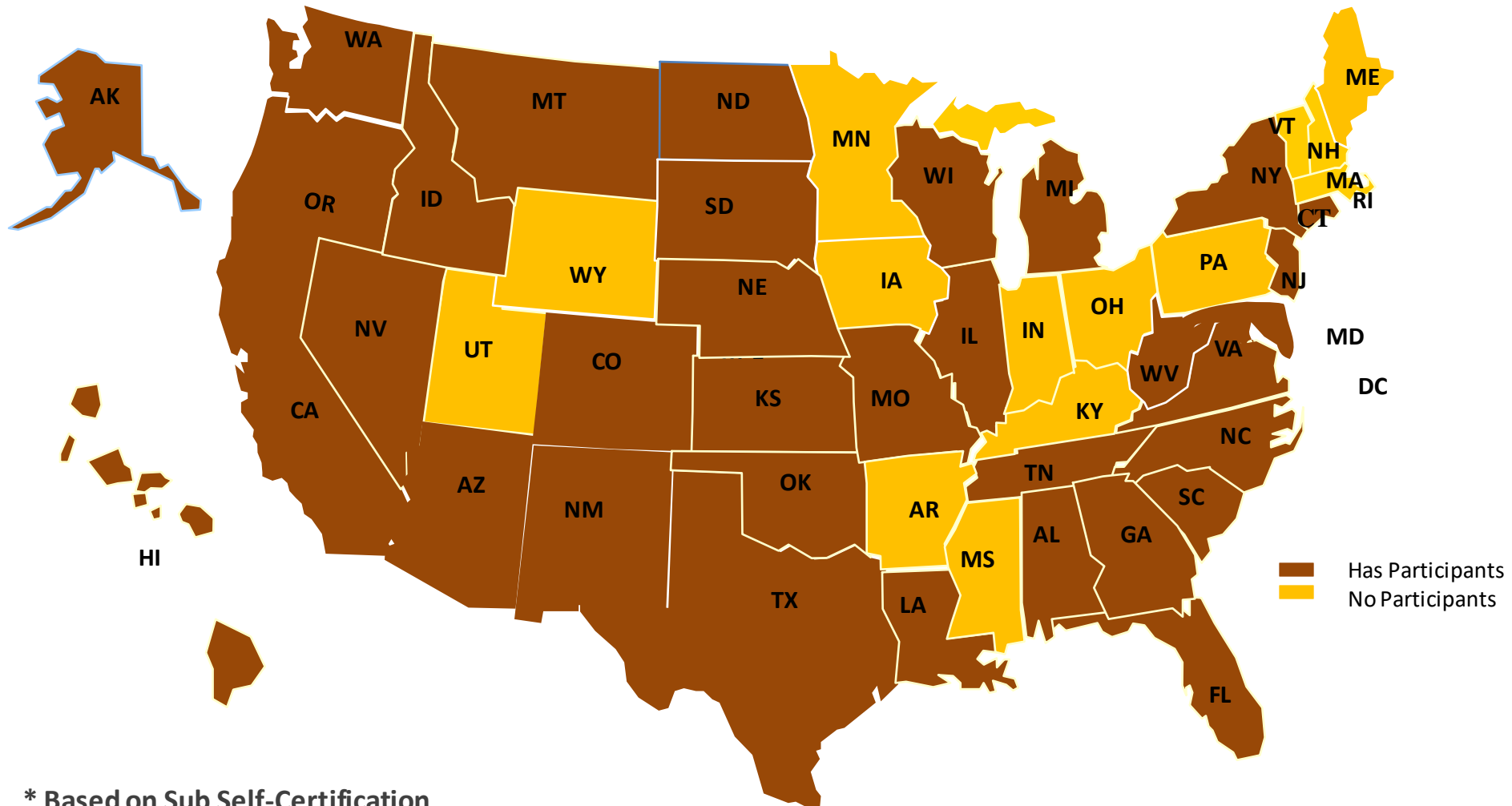
- Delaware Resource Group
- Akima
- Chugach
- Mission Solutions
- Six Points, Inc.

Location of Participating Prime Contractors



* Based on prime contract request letter

Location of Participating Native Subcontractors



* Based on Sub Self-Certification

Improving the Rebate Process



- OSBP is currently developing an IIP Portal
 - Automate the rebate process flow from submission to funding
 - Increase visibility by providing stakeholders with real-time status updates
 - Reduce rebate processing times
 - Simplify reporting

Indian Incentive Program Portal



Sign In → Enter the Required Data

Sign In

Username

Password

[Forgot Password?](#)

[Need An Account? Sign Up](#)

- 1 DoD Contractor Data
- 2 DoD MIPR Receiver Data
- 3 Prime POC Data
- 4 Native POC Data
- 5 Prime Data
- 6 Native Contractor Data
- 7 Application Data
- 8 Generate Reports Combined/Separate
- 9 Review Application

DoD Contractor Data

Agency

Organization Name

POC Name +

POC Name 2 +

Address: Street address, State, Zip. +

Telephone Number: Area Code ▼

Email Address +

Indian Incentive Program Portal



Generate a KO Cover Letter → Upload the necessary files, then submit

Application in Progress Documents Uploaded Application in Review Final Verdict

Contracting Officer Request Letter
Submit rebate request to OSBP IIP
Start Application

IP Prime Contractor Letter to Contracting Officer
Submit rebate request to Contracting Officer
Download Upload

IIP Self Certification
Providing proof of Native American
Download Upload

IP Subcontractor Letter to Prime ...
Submit rebate request to OSBP IIP
Download Upload

Non-Affiliation Self Verification Form
Submit rebate request to OSBP IIP
Download Upload

Indian Incentive Program Checklist
Submit rebate request to OSBP IIP
Download Upload

Indian Incentive Program Fact Sheet
Submit rebate request to OSBP IIP
Download Upload

Application in Progress Documents Uploaded Application in Review Final Verdict

Application Status: Approved

Contracting Officer Request Letter
Submitted

IP Prime Contractor Letter to Contracting Officer
Submitted

IIP Self Certification
Submitted

Previous Files

Contracting Officer Request Letter
Submitted

IP Prime Contractor Letter to Contracting Officer
Submitted

IIP Self Certification
Submitted

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Website: <http://business.defense.gov/Programs/Indian-Incentive-Program/>



Contact Us.

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<https://business.defense.gov/About/>

